



# General Services Administration

## Federal Supply Service

### Authorized Federal Supply Schedule Price List

On-line access to contract ordering information terms and conditions, up-to-date pricing and the option to create an electronic delivery order is available through GSA *Advantage!*, a menu-driven database system.

The Internet address for GSA *Advantage!* is:  
[www.gsaadvantage.gov](http://www.gsaadvantage.gov).

### Federal Supply Group 63 Alarm and Signal Systems

### FSC Class 84

Contract Number: GS-07F-0333T

For more information on ordering from  
Federal Supply Schedules  
Click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov)

Contract Period: 01 May 2007 thru 30 April 2012

Option Period: 01 May 2012 thru 30 April 2017

## DEFENSE SOLUTIONS, LLC

707 Eagleview Blvd, Suite 100  
Exton, PA 19341-1159

Telephone: +1.610.833.6000

Toll Free: +1/866.790.3772

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E-mail: [colvin@ds-pa.com](mailto:colvin@ds-pa.com)

Business Size: Small Business, VO

DUNS Number: 11-2374090

Contract Administration:  
Mr. William D. Colvin

[www.ds-pa.com](http://www.ds-pa.com)

Schedule Title:

## Federal Supply Schedule 084 Total Solutions for Law Enforcement And Security

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## HOW TO ORDER USING FSS

Defense Solutions, LLC has been awarded a Federal Supply Schedule (FSS) contract for GSA Schedule 084 - Law Enforcement and Security (Contract GS-07F-0333T). As a result, the General Services Administration (GSA) has established us as a qualified vendor of Law Enforcement and Security products at competitive fixed prices.

Using the GSA Schedule 084 is easy and fast. On-line access to contract information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!* A menu-driven database system. The Internet address for GSA *Advantage!* is <[www.gsaadvantage.gov](http://www.gsaadvantage.gov)>. For more information on ordering from Federal Supply Schedules, click on the FSS button at <<http://fss.gsa.gov>>.

The procedures outlined in this Price List under “Additional Terms and Conditions—Ordering Procedures” (page 18) also apply.

For further information about Defense Solutions’ corporate capabilities, and technical and management questions, please contact:

COL Timothy D. Ringgold, Ph.D., US Army (Ret)  
Telephone: +1.610.833.6000 or Toll Free: +1.866.790.3772  
Email: [ringgold@ds-pa.com](mailto:ringgold@ds-pa.com)

For how to order and contract administration information, please contact:

Mr. William D. Colvin  
Telephone: +1.610.833.6000 or Toll Free: +1.866.790.3772  
Email: [colvin@ds-pa.com](mailto:colvin@ds-pa.com)



# CUSTOMER INFORMATION



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## CUSTOMER INFORMATION

### 1a. Table of Awarded Special Item Numbers:

SIN	DESCRIPTION
246 25	Fire Alarm Systems (not fire suppression devices)
246 35 1	Door Entry Control by Card, Magnetic, etc.
246 35 6	Other Access Control Systems
246 43	Perimeter Security/Detection Systems, fences, sensors, etc.

### 1b. Identification of Lowest Price Model Number/Unit Price:

SIN	MODEL	PRICE
SIN 246 35 1	Guardzman Secure Access Portal System w/Smart card Access	\$ 77,886.05
SIN 246 35 6	Dynagate 780 Wiegand Wi Fi	\$ 7,446.43
SIN 246 35 6	IRMS Mobile credentialing station	\$ 10,078.53
SIN 246 35 6	IRMS Mobile credentialing software	\$ 1,694.11
SIN 246 35 6	Cards 4k MIFARE-Teslin personalized	\$ 4.16
SIN 246 43	DS Wide Area Surveillance Radar	\$ 45,937.21

### 1c. Contractor Hourly Rates:

Not Applicable

### 2. Maximum Order \*: \$100,000

If the best value selection places your order over the Maximum Order Identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. Defense Solutions may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

### 3. Minimum Order\*:

None

### 4. Geographic Coverage (delivery area):

Domestic: 50 states, Washington, DC, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received from overseas activities.

### 5. Points of Production:

Scottsdale, AZ, Mariopa County  
Randolph, NJ, Passaic County  
Whitestone, NY, Queens  
Israel

**6. Discount from List Prices and Statement of Net GSA Price:**

5% for calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule and the price loaded in to GSA *Advantage!*), Defense Solutions will deduct the appropriate basic discount from the commercial list price and add the prevailing IFF rate to the negotiated discount price (Net GSA price). Current IFF rate is 0.75%.

**7. Quantity Discounts:**

2% off 10+ units

**8. Prompt Payment Terms:**

2% Net 30

**9a. Acceptance of Government Credit Cards at or below the micro-purchase threshold:**

Government Commercial Credit/Purchase Cards will be acceptable for payment at or below the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

**9b. Acceptance of Government Credit Cards above the micro-purchase threshold:**

Government Commercial Credit/Purchase Cards will be acceptable for payment above the micro-purchase threshold.

**10. Foreign Items:**

Some made in Israel.

**11a. Time of Delivery:**

All SINs 60 Days ARO

**11b. Expedited Delivery:**

Items in this price list are available for expedited delivery at 30 Days ARO.

**11c. Overnight and 2-day Delivery:**

Overnight and 2-day delivery are available. Contact Defense Solutions for applicable items and rates.

**11d. Urgent Requirements:**

Agencies can contact the Defense Solutions' representative to effect faster delivery. Customers are encouraged to contact Defense Solutions for the purpose of accelerated delivery. Defense Solutions will make every effort to respond to urgent requirements of the government, in the shortest time possible.

**12. FOB Points:**

Destination: 48 contiguous states, Washington, DC

**13a. Ordering Address:**

DEFENSE SOLUTIONS, LLC

Attn: Schedule 084

707 Eagleview Blvd

Suite 100

Exton, PA 19341-1159

Telephone: +1.610.833.6000 / Toll Free: +1.866.790.3772 / Fax: +1.610.833.6010

**13b. Ordering Procedures**

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA / FSS Schedule homepage <<http://www.gsa.gov/schedules>>.

**14. Payment Address**

DEFENSE SOLUTIONS, LLC

Attn: Accounting

707 Eagleview Blvd

Suite 100

Exton, PA 19341-1159

Telephone: +1.610.833.6000 / Toll Free: +1.866.790.3772 / Fax: +1.610.833.6010

**15. Warranty Provision**

Standard Commercial Warranty. Customer should contact Defense Solutions for a copy of the warranty.

**16. Export Packing Charges**

Not Applicable

**17. Terms and conditions of Government purchase card**

Accepted, no additional discounts.

**18. Terms and Conditions of Rental, Maintenance, and Repair**

Not Applicable

**19. Terms and Conditions of Installation**

Not Applicable

**20. Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and any Discounts from List Prices**

Not Applicable

**20a. Terms and conditions for any other services**

Not Applicable



**21. List of Service and Distribution Points**

Not Applicable

**22. List of Participating Dealers**

Not Applicable

**23. Preventive Maintenance**

Not Applicable

**24. Environmental Attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants)**

Not Applicable

**24b. Section 508 Compliance Information**

Not Applicable

**25. Data Universal Numbering System (DUNS) number**

11-2374090

**26. Central Contractor Registration**

Defense Solutions is currently registered with the Central Contractor Registration Database.



# *ABOUT DEFENSE SOLUTIONS*



***OUR MISSION, TO ADVANCE THE WORLD'S BEST TECHNOLOGIES,  
SOLUTIONS, PRODUCTS, AND SERVICES INTO THE DEFENSE AND  
HOMELAND SECURITY MARKETS.***

## ABOUT DEFENSE SOLUTIONS

Defense Solutions is a US-based, international project management, business development, and security products firm headquartered in Exton, PA with offices in Washington, DC, Tel Aviv, Israel, Budapest, Hungary, and Dhaka, Bangladesh. Our service offerings include strategic studies and analyses, business development, project management, program advocacy, and security products for clients serving the worldwide Defense and Homeland Security markets. A network of experts dealing in a wide range of specialty practice areas from industry, government, the armed forces, law enforcement, maritime security, and national politics perform these capabilities.

Established in August, 2001, Defense Solutions is a Veteran-Owned, Small Business (VOSB). Since its inception, Defense Solutions has met and exceeded client expectations by utilizing well-qualified teams to execute contractual Statements of Work (SOW); sustaining customer satisfaction through excellent leadership and performance; and providing best value - the right balance between service and cost. In addition, Defense Solutions is supported by well-established domestic and international teaming alliances who offer their services, including subject matter expertise, reach-back, cost savings and additional benefits, through Defense Solutions partnerships and subcontracts.

Defense Solutions welcomes the opportunity to offer its security products through GSA's Federal Supply Schedule and has the ability to service small and large requirements. Whether it be perimeter security and first responder on-site credentialing during a disaster or to providing routine to high security access to secure areas using state of the art biometric identification and ballistic mantrap portals, Defense Solutions is prepared to offer its customers an end to end solution for their security needs.



# SECURITY PRODUCTS



## DEFENSE SOLUTIONS' PRODUCT DESCRIPTIONS

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### SIN 246 35 1 Access Control System – Door entry by Card Access, Magnetic Proximity, etc.

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#### DS-GSAS-001 GUARDSMAN SECURE ACCESS SYSTEM WITH SMART CARD ACCESS

The "Guardzman™" Secure Access System is the only guard-less security system certified for ballistics and forced entry by the US Department of State. The only system approved by the Federal Aviation Administration and US Department of Homeland Security for airline and airport unattended operation access control and as an unmanned egress system. Access Control Features: Anti-Piggyback; Weapons Detector; Positive Id (Smart Card); Unmanned Egress. Integrates into existing security systems; Built-in safety and emergency features; Remote monitoring, diagnostic and adjustment capabilities; Armored glass (Standard thru Level 6 available); Built to specification; Throughput 5-6/min; Significant reduction in manpower & annual security costs Utilizes the latest sophisticated technologies; 110v/220v w/24v DC battery backup; Easily upgradeable as detection technology improves; ADA Compliant.



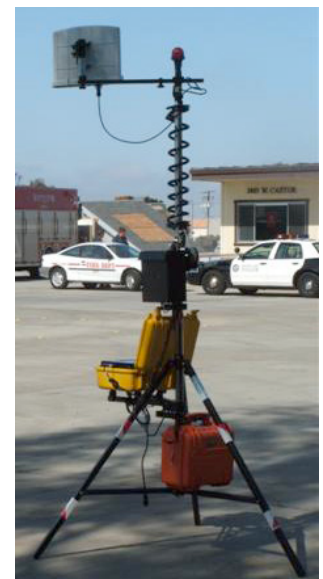
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### SIN 246 35 6 Other Access Control Systems

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#### F-DYN-2FPWDIE DYNAGATE 780 WIEGAND WI FI

The Dynagate consists of a contactless smart card reader, durable biometric fingerprint reader, LCD screen, and keypad enclosed in a rugged mil-spec pelican case. It can be deployed for short-distance lights out incident scenario using Wi-Fi technology or long-distance scenarios using 900MHz technology. The Dynagate can work on-line and off-line with total reliability, and is used by law enforcement, security, schools, and the military in a variety of conditions with TOTAL reliability. The Dynagate 780 Wiegand Wi Fi operates with a robust 900 MHz line of sight communications and battery powered tripod checkpoints to assure operation in any condition, regardless of the lack of infrastructure. The Dynagate provides battery-powered smart-card access control units with or without biometric verification; that works off-line or using an on-board Cisco Router to communicate wirelessly to our Smart Gate software.



**F-SMS-600100 IRMS MOBILE CREDENTIALING STATION**

Issue secure smart-card credentials with or without biometric verification in any location, and update databases instantly to ensure accountability for all people within an incident scene or secure area. The configuration for the mobile enrollment stations includes: Fingerprint enrollment unit; Card Printer and card stock; Camera; 900 MHz Communication transceivers (Optional); Laptop Computer; Wi-Fi Router/Hub; Enrollment Software

**F-SMS-600100 IRMS MOBILE CREDENTIALING STATION SOFTWARE**

Card Personalizing and Printing Software.

**F-TS-PRO13 CARDS 4K MIFARE-TESLIN PERSONALIZED**

Robust, secure, supports multi-factor authentication & a variety of authentication & encryption techniques, flexibility to incorporate multiple applications, card technologies, readers, & store biometric data. Benefits: Stores large quantities of secure data; FCC approved, no special radio transmit permit; Passed Arsenal Institute Mifare Card Certification. Technical Specs: Chip Type: Contactless memory; Chip Memory Size: Up to 72Kb; Operating Freq: 13.56MHz; Card Size: ID1 - ID2 & custom; Life: 10 yrs; Communication speed: Maximum 424 kbps. Security Features: (pre-print) - Deformation pattern; OVI Symbol; Guilloche, Intaglio; Rainbow printing; ICI Invisible Information; (pre-print & ID card laminate) - UV Print; Offset print Microtext; (card laminate) - Diffractive layer. Personalization Features: Encrypted data: 2D Barcode, Smart Chip; UV info: Image, text; IPI – Invisible Personal Info; Marked ink w/unique sig; Laser Engrave & Perf: Image, text; Shadow Image (B/W); Watermark.





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**SIN 246 43 Perimeter Security/Detection Systems, including but not limited to fencing, sensors, etc.**

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**PS-111 DS WIDE SURVEILLANCE RADAR STS-350**

The Perimeter Surveillance Radar System (STS-350) is a portable, low cost system with one or more remotely stationed radar sensors networked to a central control and display unit. The STS-350 has all weather, all light-level capability and detects moving or stationary targets. It is a low power continuous scan microwave radar sensor. Small and lightweight, it is easily transported and set up. It can be configured for temporary or permanent installations. The purpose of the STS-350 is to provide automated perimeter security for camps, installations, equipment, and other high value permanent and temporary sites. The STS-350 is designed for deployment in multiple arrays with continuous overlapping coverage to monitor or secure a designated area.





# GSA PRICE LIST





## PRICE LIST

**01 MAY 2007 THROUGH 30 APRIL 2012**

CATALOGUE NO.	ITEM	GSA PRICE
DS-GSAS-001	GUARDSMAN SECURE ACCESS SYSTEM WITH SMART CARD ACCESS	\$77,886.05
F-DYN-2FPWDIE	DYNAGATE 780 WIEGAND WI FI	\$7,446.43
F-SMS-600100	IRMS MOBILE CREDENTIALING STATION	\$10,078.53
F-SMS-600100	IRMS MOBILE CREDENTIALING STATION SOFTWARE	\$1,694.11
F-TS-PRO13	CARDS 4K MIFARE-TESLIN PERSONALIZED	\$4.16
PS-111	DS WIDE SURVEILLANCE RADAR STS-350	\$45,937.21



# *ADDITIONAL TERMS AND CONDITIONS*



## ADDITIONAL TERMS AND CONDITIONS

### 1. Invoices

Defense Solutions, upon delivery of the products ordered, shall submit an invoice.

### 2. Payments

The Government shall pay defense Solutions, upon submission of proper invoices the prices stipulated in this contract for products delivered and accepted.

### 3. Approval of Subcontracts

The ordering activity may require that the Defense Solutions receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the products on the order.

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NOTHING FOLLOWS \_\_\_\_\_